

# MARIE CURIE ACTIONS: PRACTICAL GUIDELINES

**Katia Insogna**

**PEOPLE**

**National Contact Point (NCP)**

**APRE**



ENEA, 23 February 2011



## What is APRE? Mission and NCP services

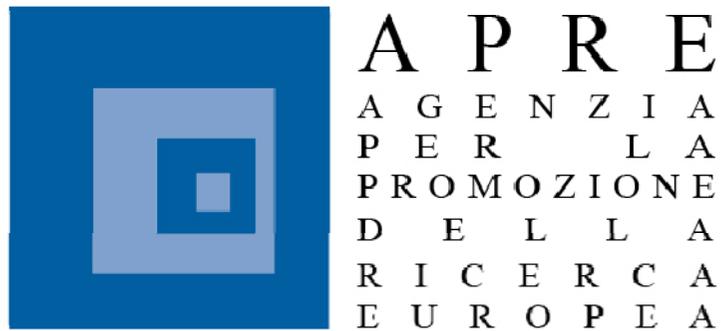
### PEOPLE

- objectives and structure
- eligibility of researchers/organisations
- bottom-up approach/research panels
- how to find a call (CORDIS)
- project life-cycle
- general evaluation criteria
- practical guidelines!!!!



[AGENDA]

**APRE is non-profit research organisation** with the objective, set out by the art. 3 of its statute, of promoting national participation to the EU research, development and **innovation** programmes



**APRE was created in 1989 as a “Task Force”** of the Ministry of University and Research



It is supported by numerous members (universities, public and private research organisations, industrial/research associations, others)

[WHAT IS APRE?]

Improve the “Quality”  
of the Italian  
participation in R&D  
European programmes

On behalf of the Ministry of Education,  
Universities and Research (MIUR), APRE aims at  
providing information, dissemination and  
assistance services to public and private entities,  
as well as individuals

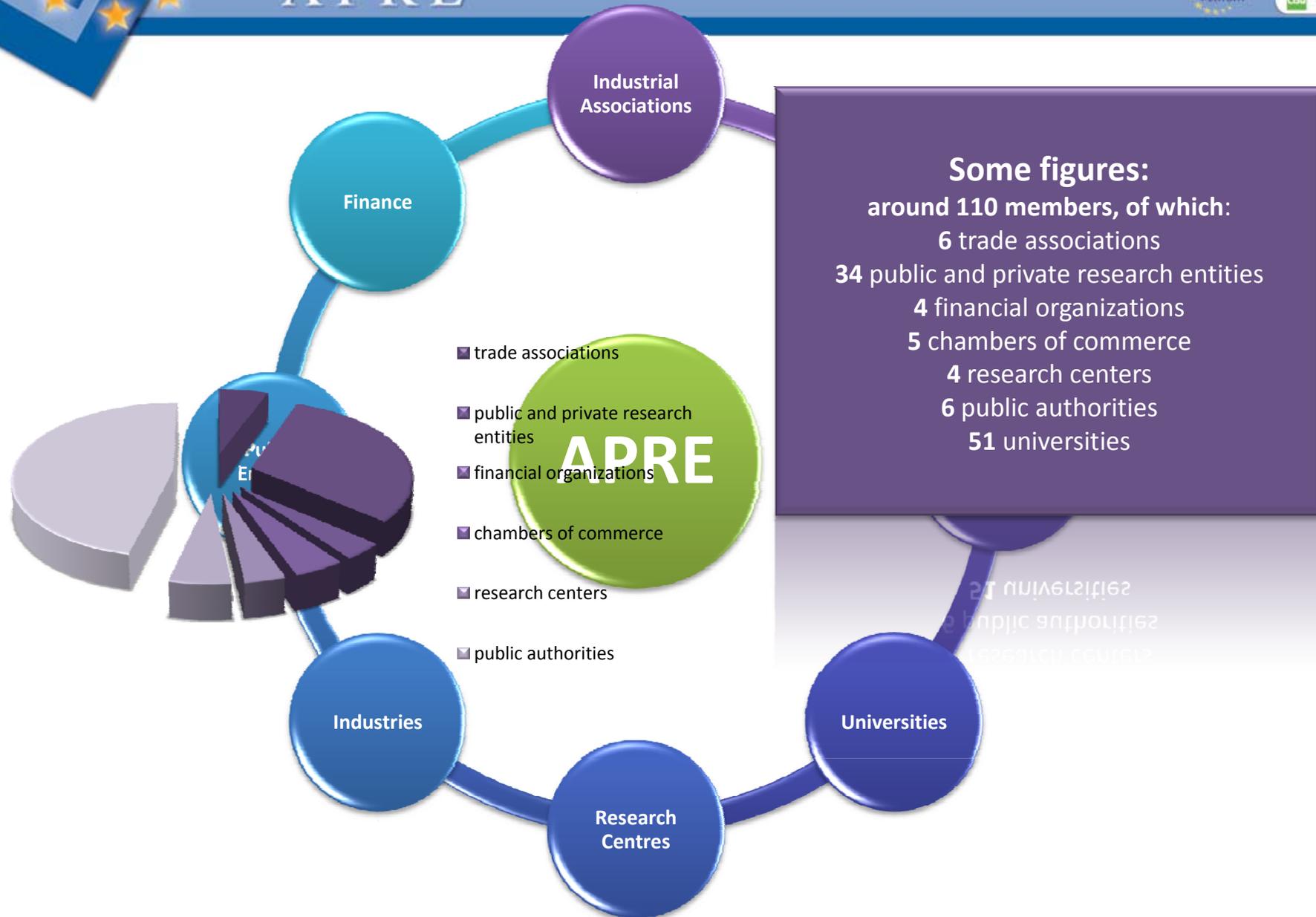
Hosts the National Contact Points (NCP)

Assistance

Training

Information

[MISSION]



[STAKEHOLDERS]

To strengthen the cooperation at local level, and also to provide services tailored at local needs, APRE operates in collaboration with 18 local HELPDESKS



APRE HELPDESKS provide local support to organizations and individuals

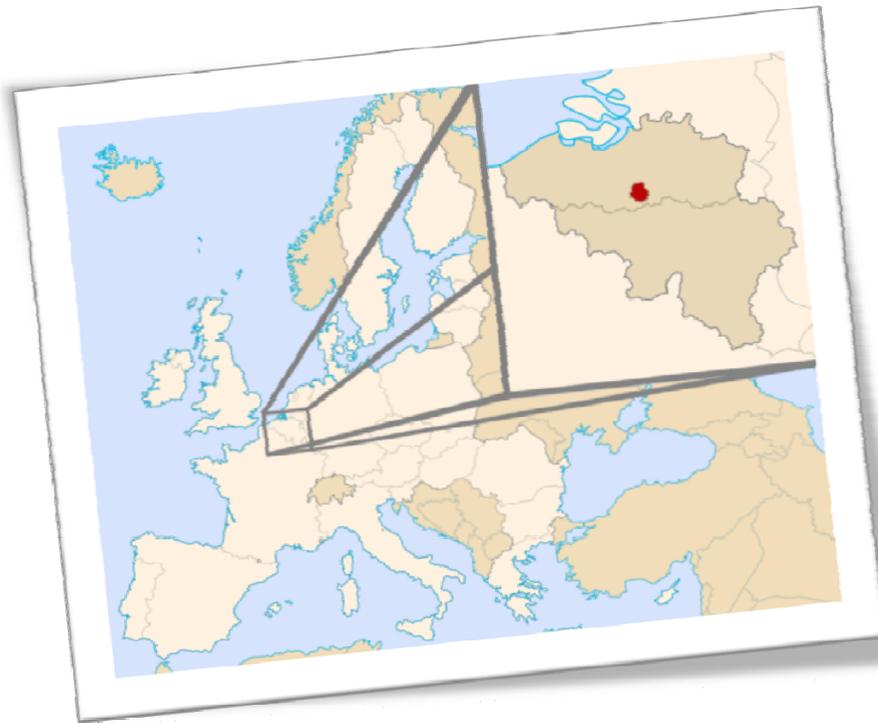


APRE HELPDESKS are hosted and managed by the APRE members, coordinated by the Head Office in Rome.



[APRE HELPDESKS]

## APRE BRUXELLES offers to its members:



Participation to EU events and information days (on their behalf, if needed!)

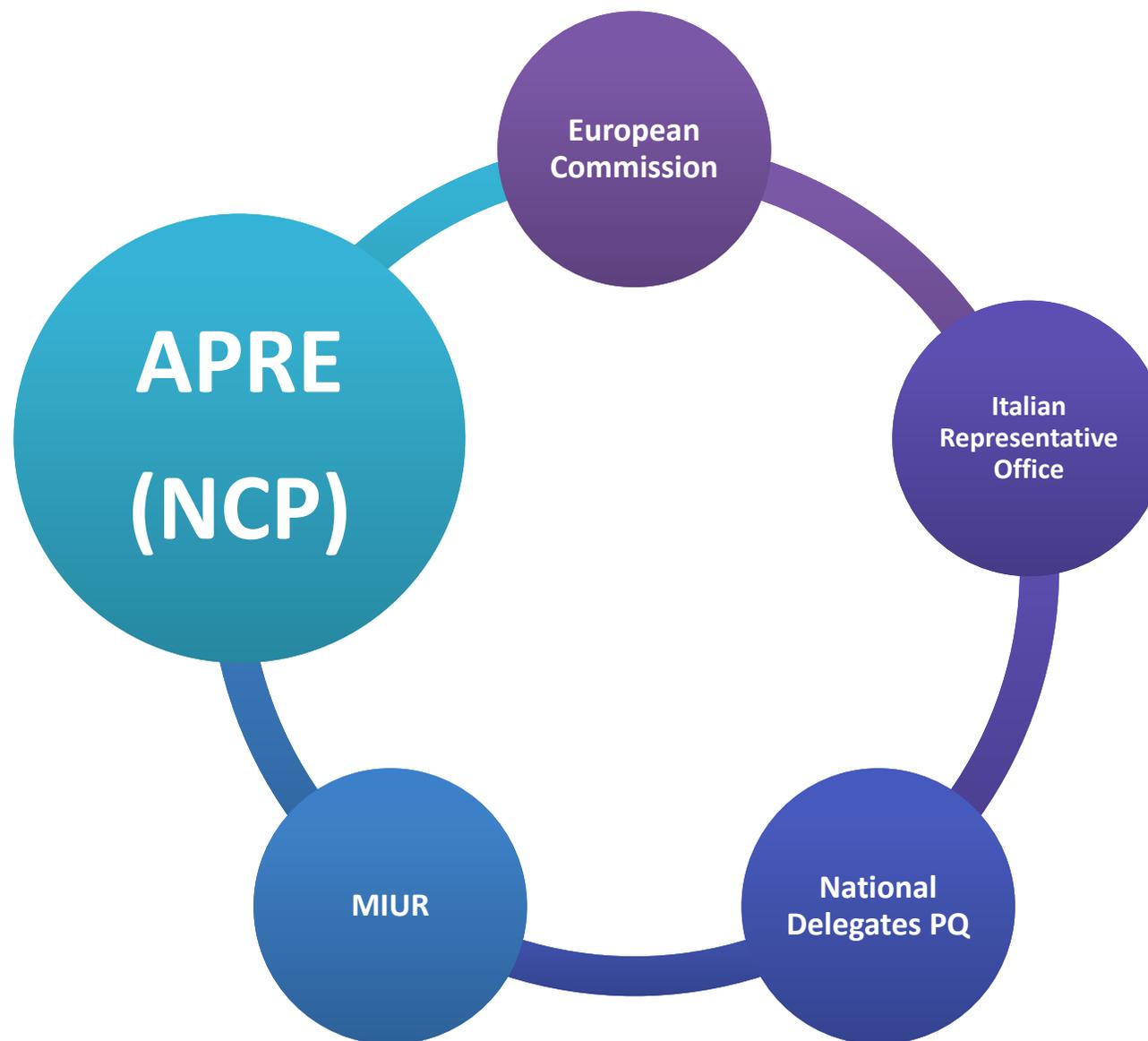
Updated information on EU research initiatives and opportunities

Direct link with international stakeholders (European Institutions, liaison offices and research bodies , others)

Participation at the meetings with the PO of EC

Meeting room!!!

[APRE EUROPEAN OFFICE]



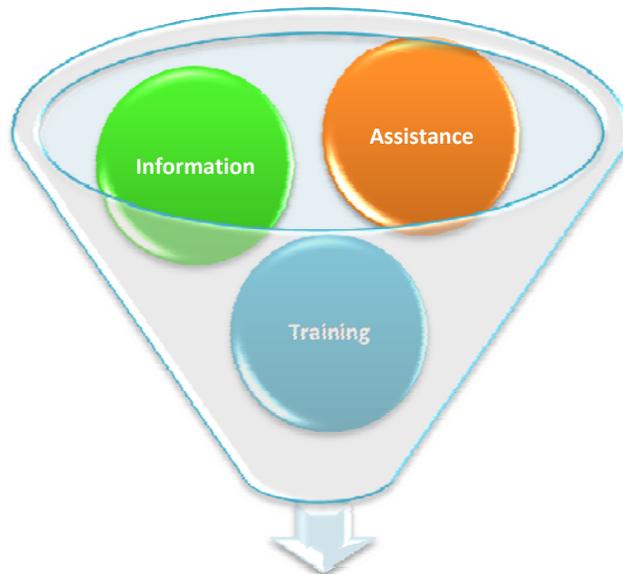
[APRE as NCP]

National Contact Points (NCPs) play a crucial role in FP7 as providers of information and assistance to public and private research, higher education and business organizations, to researchers and managers all around Europe.

NCPs inform and raise awareness about the funding opportunities of FP7, advise and assist potential applicants in the preparation, submission and follow-up of grant applications, and offer support during the execution of projects – especially with respect to the management and administrative aspects of projects

[NCPs services]

APRE hosts the **FP7 National Contact Points** for all Themes/Sub-programmes. NCPs are nominated by the Ministry of Education, Universities and Research (MIUR), and then officially recognized by the EC.



**Winning Proposals !!**

## Information

- Conferences
- News Alert
- Website ([www.apre.it](http://www.apre.it))
- Publications

## Training

- How to coordinate projects
- Drafting of proposals
- How to disseminate research results
- IPR , CA and GA
- Others.....

Support prior to the beginning of the project (telephone, email and meetings)

- Identification of research topics
- Eligibility of the proposal
- Pre-screening services
- Assistance in the use of EPSS System
- Others.....

Support after the beginning of the project (telephone, email and meetings)

- Negotiation phase
- Project management
- Dissemination of the results
- Reporting
- others

[http://cordis.europa.eu/fp7/get-support\\_en.html](http://cordis.europa.eu/fp7/get-support_en.html)

## Seventh Research Framework Programme (FP7) Important Legal Notice

English (en) ▾



[About](#) | [What's New?](#) | [Sitemap](#)

>> [Quick Links](#)

[Europa](#) > [CORDIS](#) : [FP7](#) > [Get support](#)

- [FP7 Home](#)
- [FP7 newsroom](#)
- [Understand FP7](#)
- [Participate in FP7](#)
- [Find a call](#)
- [Electronic proposal submission system \(EPSS\)](#)
- **Get support**
- [Find project partners](#)
- [Find a document](#)

### Get support

## Network of National Contact Points (NCPs)

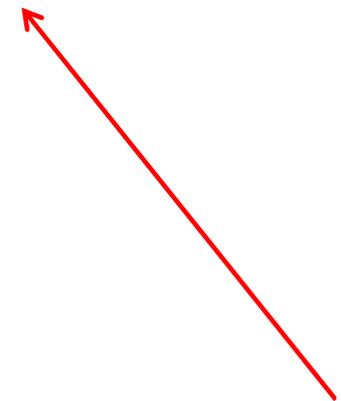
The network of [National Contact Points](#) is the main structure to provide guidance, practical information and assistance on all aspects of participation in FP7.

### What is the NCP network?

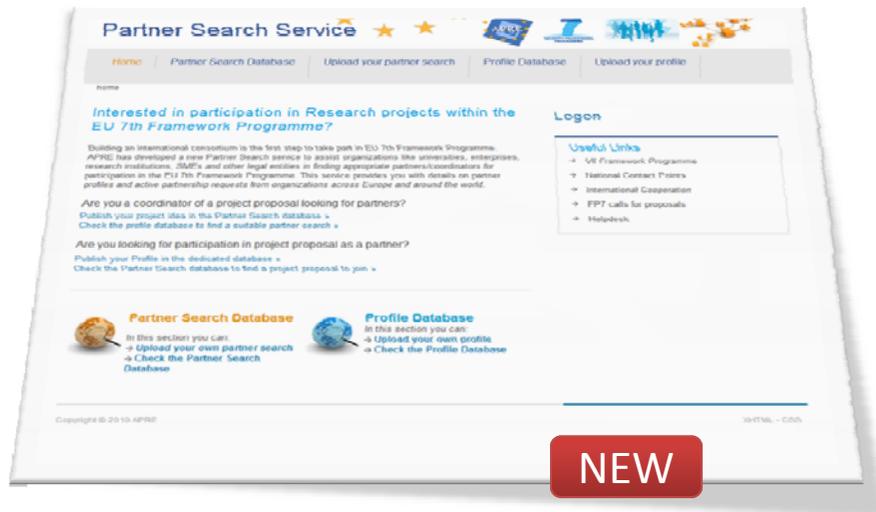
NCPs are national structures established and financed by governments of the 27 EU member states and the states associated to the framework programme. NCPs give personalised support on the spot and in proposers' own languages.

The NCP systems in the different countries show a wide variety of architectures, from highly centralised to decentralised networks, and a number of very

- [National Contact Points \(NCPs\)](#)
- [FP7 contacts in third countries](#)



**APRE has developed a new Partner Search service to assist international research organizations, such as universities, research institutions, small and medium enterprises. The service allows the gathering of organisations' profiles, with a quality check!!!**



**Building an international partnership is the first step towards the participation in FP7 !!**



# **THE PEOPLE PROGRAMME: practical guidelines for you!**



## The Marie Curie Actions aim to:

- Encourage transnational/intersectoral mobility of researchers
- Attract researchers to Europe and/or retain them
- Reinforce the international dimension: open to researchers from outside Europe

Cross-cutting actions, they cover any scientific field: “bottom-up approach”

No age limit for researchers !!!!!

Mobility rule: *the experienced researcher must not have worked or lived in the hosting country for more than 12 months in the past/last 3 years*

EARLY-STAGE  
RESEARCHER



HOST-DRIVEN  
ACTIONS

EXPERIENCED  
RESEARCHER



INDIVIDUAL  
ACTIONS

- Public authorities
- Public/private research organizations (e.g. universities, research centers)
- Industry (including SMEs)
- Non-profit or charitable organisations (e.g. NGOs, trusts, etc.)
- International European Interest Organisations (e.g. CERN, EMBL, etc)
- Joint Research Centres
- Others

Basically..any legal entity but much depend on rules written in GfA for each MC Action!

## Bottom-up approach, therefore:

1. Chemistry CHE
2. Social and Human Sciences SOC
3. Economic Sciences ECO
4. Information science and Engineering ENG
5. Environment and geosciences ENV
6. Life sciences LIF
7. Mathematics MAT
8. Physics PHY
9. Career Restart (CAR)



- **LIFE LONG LEARNING & CAREER DEVELOPMENT (IEF)**
- **INTERNATIONAL OUTGOING FELLOWSHIP (IOF)**
- **INTERNATIONAL INCOMING FELLOWSHIP (IIF)**
- **CAREER INTEGRATION GRANTS (CIG)**

## INTRA-EUROPEAN FELLOWSHIPS FOR CAREER DEVELOPMENT (IEF)

To support the career development of experienced researchers at different stages of their careers

- Any nationals working/living in MS/AS moving to another MS/AS
- 12 to 24 months (full-time) period
- Mobility requirement at the deadline of the call (definition)
- Experienced researchers



## INTERNATIONAL OUTGOING FELLOWSHIPS FOR CAREER DEVELOPMENT (IOF)

To reinforce the international dimension of the career of European researchers

- 12-24 months period in a TC plus 12 months of compulsory return phase in MS/AC
- For Nationals of MS/AC BUT ALSO **Third Country researchers living in EU more than 5 yrs (call 2011)**
- Mobility requirement at the deadline of the call

## INTERNATIONAL INCOMING FELLOWSHIPS (IIF)

To reinforce the scientific excellence of MS/AS with incoming to Europe top-class researchers from TC

- 12-24 months period in MS/AC
- Third country nationals coming from outside Europe
- Possible return phase to country of origin (12 months)
- Mobility requirement at the deadline of the call



Contribution to: salary, travel costs, consumables,  
patents, publication costs

Funding: 25.000 €/year

Duration: max 4 years

**Up to 48 months (full-time) period**

**Any experienced researchers working/living outside Europe moving back to MS/AS**

**Mobility requirement at the deadline of the call (definition)**

**Re-integration of researchers in a stable position in EU**

**Employment contract: Declaration of Conformity**

## TIMETABLE CALLS FOR PROPOSALS

Individual actions	Publication	Deadline
<b>CIG</b>	<b>20 October 2010</b>	<b>8 March 2011</b> 6 Sept 2011
<b>IEF; IOF; IIF</b>	<b>16 March 2011</b>	<b>11 August 2011</b>

- Send all the project documentation through EPSS
- To be received in Bruxelles by the given deadline

**eligibility !!**

- Once received, the EC will assign a project number

The screenshot shows the CORDIS website interface for the Seventh Framework Programme (FP7). The main navigation bar includes 'Home', 'News', 'Funding', 'Results', 'Themes', 'Go local', 'Look it up', 'Interact', and 'Links'. A search bar is located on the right. The left sidebar contains a 'Find a call' menu with options like 'FP7 Home', 'FP7 newroom', 'Understand FP7', 'Participate in FP7', 'Register your organisation', 'Preparation and Submission of Proposals (EPSA)', 'Get support', 'Find project partners', 'Find a project', and 'Find a document'.

The main content area is titled 'Seventh Framework Programme (FP7)' and features a 'Find a call' button. Below this, there are tabs for 'FP7 Calls', 'Cooperation', 'Ideas', 'People', 'Capacities', and 'Euratom'. The 'Open Calls' tab is active, showing a list of Marie-Curie Actions under 'Open calls'.

Call Identifier	Call Title	Publication Date	Deadline
FP7-PEOPLE-2011-IRSES	Marie Curie International Research Staff Exchange Scheme (IRSES)	2010-10-20	2011-03-17
FP7-PEOPLE-2011-CIG	MARIE CURIE CAREER INTEGRATION GRANTS (CIG)	2010-10-20	2011-03-08
FP7-PEOPLE-2011-COFUND	MARIE CURIE CO-FUNDING OF REGIONAL, NATIONAL AND INTERNATIONAL PROGRAMMES (COFUND)	2010-10-20	2011-02-17
FP7-PEOPLE-2011-ITN	Marie Curie Initial Training Networks 2011 (ITN)	2010-07-20	2011-01-26
FP7-PEOPLE-2011-NIGHT	Researchers' Night	2010-09-28	2011-01-12
FP7-PEOPLE-2011-IAPP	Marie Curie Industry-Academia Partnerships and Pathways (IAPP)	2010-07-20	2010-12-07

Below the table, there is an 'E-mail Notification' section with a text box and an 'RSS' button. The footer contains links for 'Top', 'Sitemap', 'A-Z Index', 'Glossary', 'FAQ', 'Help Desk', and a copyright notice: 'CORDIS is managed by the Publications Office'.

3. FP7 factsheets in your preferred language - an overview of the basic features of this programme (.pdf format)
4. The Guides for Applicants relevant to the funding schemes used in this call (.pdf format)

All files have been treated uniformly and compressed to facilitate the access to the individual documents and to optimise the speed of transfer. To access the files, you will need a [file compression utility](#) capable of opening the '.zip' format.

Documents can be downloaded or sent to you by email. For the latter option, please insert your email address in the box provided.

Work Programme



Guide for Applicants



Presentation on-line



[select all](#) | [clear all](#)

<b>Call Fiche</b>	Language: <b>English</b>	File Type: <b>PDF</b>	<input type="checkbox"/> <b>Select this document*</b>
<b>Work Programme</b>	Language: <b>English</b>	File Type: <b>PDF</b>	<input type="checkbox"/> <b>Select this document*</b>
<b>Guide for Applicants (Intra-European Fellowships for Career Development - MCIEF)</b>	Language: <b>English</b>	File Type: <b>PDF</b>	<input type="checkbox"/> <b>Select this document*</b>
<b>FP7 factsheets</b>	Language: <input type="text" value="English"/>	File Type: <b>PDF</b>	<input type="checkbox"/> <b>Select this document*</b>

[select all](#) | [clear all](#)

**\*Download OR e-mail the selected documents**

[Top](#)

#### Electronic Proposal Submission Service (EPSS):

The Electronic Proposal Submission Service (EPSS) is not yet available for this call.

[Top](#)

#### Additional Documents:

\*Choose which documents you would like to download or receive by e-mail

# How to register?

## Electronic Proposal Submission Service (EPSS)



EPSS

### Registration - Personal Details

Call Selected: **FP7-PEOPLE-2009-IEF**

Sub-Scheme Selected: **MC-IEF**

Please fill in your details below. Note that you must provide entries marked with an asterisk.

**Important notice for the IEF, IIF and IOF candidates:**

the person who registers in EPSS should always be the Researcher, as at the EPSS level this information is used for the communication with the Referees.

On this page, the PIC (the use of PIC is optional, but strongly recommended) and the Short organization name are those of the European Host, the rest of the data (i.e. first name, last name, telephone, e-mail etc) are those of the Researcher

**Important notice for the IRG and ERG candidates:**

the person who registers in EPSS should always be the Researcher, as at the EPSS level this information is used for the communication with the Referees.

#### PIC info?

PIC

Clear PIC-data

[View PIC data](#)

Title \* Mr.

First name \*

Surname \*

Organisation Short Name \*

Telephone \*

E-mail \*

**Warning:** Only proposal Coordinators should register. Partners should obtain the registration information from the proposal Coordinator.

- ✓ Format of administrative modules in the GfA
- ✓ To be filled in on-line (EPSS)

→ A1: synthesis of proposal

→ A2: data about hosting/return organization

→ A3: data of the fellow

→ A4: budget



# Proposal Submission Forms



	EUROPEAN COMMISSION 7 <sup>th</sup> Framework Programme on Research, Technological Development and Demonstration	Marie Curie Actions Intra-European Fellowships (IEF)	A1

Proposal Number		Proposal Acronym	
-----------------	--	------------------	--

GENERAL INFORMATION ON THE PROPOSAL			
Proposal Title			
Marie Curie action-code		Scientific Panel	
Total duration in months		Call identifier	
Keywords (up to 200 characters)			
Abstract (up to 2000 characters)			

- Project title/ acronym
- Scientific panel and key words
- length fellowship
- call identifier
- *abstract* (max 2000 words)
- participation to MC actions
- ethical principles
- **Also CAR panel**

Has a similar proposal been submitted to a Marie Curie Action under this or previous RTD Framework Programmes?		YES/NO	
if yes:			
Programme name(s) and year	Proposal number(s)		

Does this proposal include any of the sensitive ethical issues detailed in the Research Ethical Issues table of Part B?	YES/NO	
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# Proposal Submission Forms



EUROPEAN COMMISSION  
7<sup>th</sup> Framework Programme on  
Research, Technological  
Development and Demonstration

Marie Curie Actions  
Intra-European Fellowships (IEF)

# A2



Proposal Nr	Proposal Acronym	Participant Nr
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## INFORMATION ON ORGANISATIONS

If your organisation has already registered for FP7, enter your Participant Identity Code	[PIC or 'none']
Organisation legal name	
Organisation short name	

## Administrative data

Legal address	
Street name	Number
Town	
Postal Code / Cedex	
Country	
Internet homepage (optional)	

## Status of your organisation

Certain types of organisations benefit from special conditions under the FP7 participation rules. The Commission also collects data for statistical purposes. The guidance notes will help you complete this section.

Please 'tick' the relevant box(es) if your organisation falls into one or more of the following categories:

- Non-profit organisation
- Public body
- Research organisation
- Higher or secondary education establishment
- International organisation
- International European Interest organisation
- Joint Research Centre of the European Commission
- Entities composed of one or more legal entities [European Economic Interest Group/ Joint Research unit (Unité mixte de recherche) / Enterprise groupings]
- Commercial Enterprise

Main area of activity (NACE code): [dropdown list]

The following section relating to the status of Small or Medium Sized Enterprises is to be completed only by the participants having chosen NONE of the options in the first section under "Status of your organisation"	
1. Is your number of employees smaller than 250? (full time equivalent)	[yes/no]
2. Is your annual turnover smaller than € 50 million?	[yes/no]
3. Is your annual balance sheet total smaller than € 43 million?	[yes/no]
4. Are you an autonomous legal entity?	[yes/no]
You are not an SME if your answer to question 1 is "NO" and/or your answer to both questions 2 and 3 is "NO". In all other cases, you might conform to the Commission's definition of an SME. Please check the additional conditions given in annex X.	
Following this check, do you conform to the Commission's definition of an SME	[yes/no]

- Organization legal name and status

# Proposal Submission Forms



EUROPEAN COMMISSION

7<sup>th</sup> Framework Programme on  
Research, Technological  
Development and Demonstration

Marie Curie Actions  
Intra-European Fellowships (IEF)

# A2



## Dependencies with (an)other participant(s)

Are there dependencies between your organisation and (an)other participant(s) in this proposal? (Yes or No)

If Yes:

Participant Number	Organisation Short Name	Character of dependence

## Contact points

Person in charge (For the coordinator (participant number 1) this person is the one who the Commission will contact in the first instance)

Family name		First name(s)	
Title		Sex (Female – F / Male – M)	
Position in the organisation			
Department/Faculty/Institute/Laboratory name/ ...			
<i>Is the address different from the legal address?</i>			YES/NO
Street name		Number	
Town			
Postal Code / Cedex			
Country			
Phone 1		Phone 2	
E-mail		Fax	

Authorised representative to sign the grant agreement or to commit the organisation for this proposal

Family name		First name(s)	
Title		Sex (Female – F / Male – M)	
Position in the organisation			
Department/Faculty/Institute/Laboratory name/ ...			
<i>Is the address different from the legal address?</i>			YES/NO
Street name		Number	
Town			
Postal Code / Cedex			
Country			
Phone 1		Phone 2	
E-mail		Fax	

- Persons in charge: supervisor and authorized representative

# Proposal Submission Forms



EUROPEAN COMMISSION  
7<sup>th</sup> Framework Programme on  
Research, Technological  
Development and Demonstration

Marie Curie Actions  
Intra-European Fellowships (IEF)

# A3

- Nationality plus location of origin
- Residence in the last 5 years
- For eligibility (rule of mobility) and related allowances
- Experience (in months)

Proposal Number		Proposal Acronym	
<b>INFORMATION ON THE RESEARCHER</b>			
Family Name		Birth Family Name	
First Name(s)			
Title		Sex Female(F)/Male(M)	
1 <sup>st</sup> nationality		2 <sup>nd</sup> nationality	
Location of origin (country)		Date of birth	
Location of origin (town)			
<b>Contact address</b>			
Street name		Number	
Town			
Postal Code / Cedex			
Country			
Phone 1		Phone 2	
E-mail		Fax	
<b>Qualifications</b>			
University degree		Date of award (DD/MM/YYYY)	
Doctorate expected before the deadline		Expected date of award (DD/MM/YYYY)	
Doctorate		Date of award (DD/MM/YYYY)	
Full-time postgraduate research experience		Number of months	
Other academic qualifications		Date of award (DD/MM/YYYY)	
<b>Place of activity/place of residence (previous 5 years)</b>			
Period: From DD/MM/YYYY	To DD/MM/YYYY	Country	
<b>INVOLVEMENT OF THE RESEARCHER IN OTHER MARIE CURIE PROPOSALS</b>			
Have you submitted or are you in the process of submitting another proposal for the Marie Curie Actions: IEF, IOF, IIF, ERG or IRG, or have you previously benefited of Community funding under Marie Curie actions ? YES/NO			
if yes:			
Action name(s) and year		Proposal or contract number(s)	

## Proposal Submission Form



EUROPEAN COMMISSION  
7th Framework Programme on  
Research, Technological  
Development and Demonstration

Marie Curie Actions  
Intra-European Fellowships (IEF)

A4:  
Budget

Proposal Number  Proposal Acronym

FUNDING REQUEST				
Year	Main Phase		Return Phase (IIF and IOF only)	
	Full-time person-months	Type B Fixed-amount Fellowship (Y/N)	Full-time person-months	Type B Fixed-amount Fellowship (Y/N)
		SELECT-ONE ▾	0	- ▾
		SELECT-ONE ▾	0	- ▾

Tip:  
Scroll to the bottom to validate, view errors and save the EPSS

Total

### Mobility allowance

Are you eligible for a mobility allowance?  yes  no

If yes, are you eligible for the family-related mobility allowance?  yes  no

### Travel allowance

Indicate the estimated distance (in km) between your location of origin and the premises of the Host

Location of Host (town)

Location of Origin (town)

Research classified as Laboratory-based  yes  no

Post-graduate Research Experience of the applicant at the deadline of the call



- **Based on allowances:**
  - Monthly living allowances (full employment contract or fixed amount)\*
  - Monthly mobility allowance (relocation and travel expenses; 1000/700, depending of family status)\*
  - Contribution to training expenses and ToK: 1800 (participation to seminars/trainings; research costs: consumables)
  - Management: 10% of total EC contribution
  - Overheads: 10 % of direct costs

\* Italy correction coefficient: 110.6

## Instructions on the GfA PDF and uploading in EPSS

6 entries:

- B1 S&T Quality
- B2 Training
- B3 Researcher
- B4 Implementation
- B5 Impact
- B6 Ethical issues

+ *'referee assessment'* – optional

Scientific and technological quality, including any interdisciplinary and multidisciplinary aspects of the proposal

Research methodology

Originality and innovative nature of the project, and relationship to the 'state of the art' of the research in the field

Timeliness and relevance of the project

Host scientific expertise in the field

Quality of the group / supervisors

<8 pages

Clarity and quality of the research training objectives for the researcher

Relevance and quality of additional scientific training as well as of complementary skills offered

Host expertise in training experienced researchers in the field and capacity to provide mentoring/ tutoring

Research experience

Research results (incl. Patents, publications, teaching, etc, taking into account the level of experience)

Independent thinking and leadership qualities

Match between the fellow's profile and project

Potential for reaching a position of professional maturity

Potential to acquire new knowledge

<7 pages

Quality of infrastructures / facilities and international collaborations of the host

Practical arrangements for the implementation and management of the scientific project

Feasibility and credibility of the project, incl. work plan

Practical and administrative arrangements and support for the hosting of the fellow

Potential of acquiring competencies during the fellowship to improve the prospects of reaching and/or reinforcing a position of professional maturity, diversity and independence, in particular through exposure to complementary skills training

Contribution to career development or re-establishment where relevant

Contribution to European excellence and European competitiveness

Impact of the proposed outreach activities to be evaluated in the light of the principles set by the Charter and Code

Describe any ethical issues

Special issues:

Informed consent

Data protection issues

Use of animals

Human embryonic stem cells

No limitation



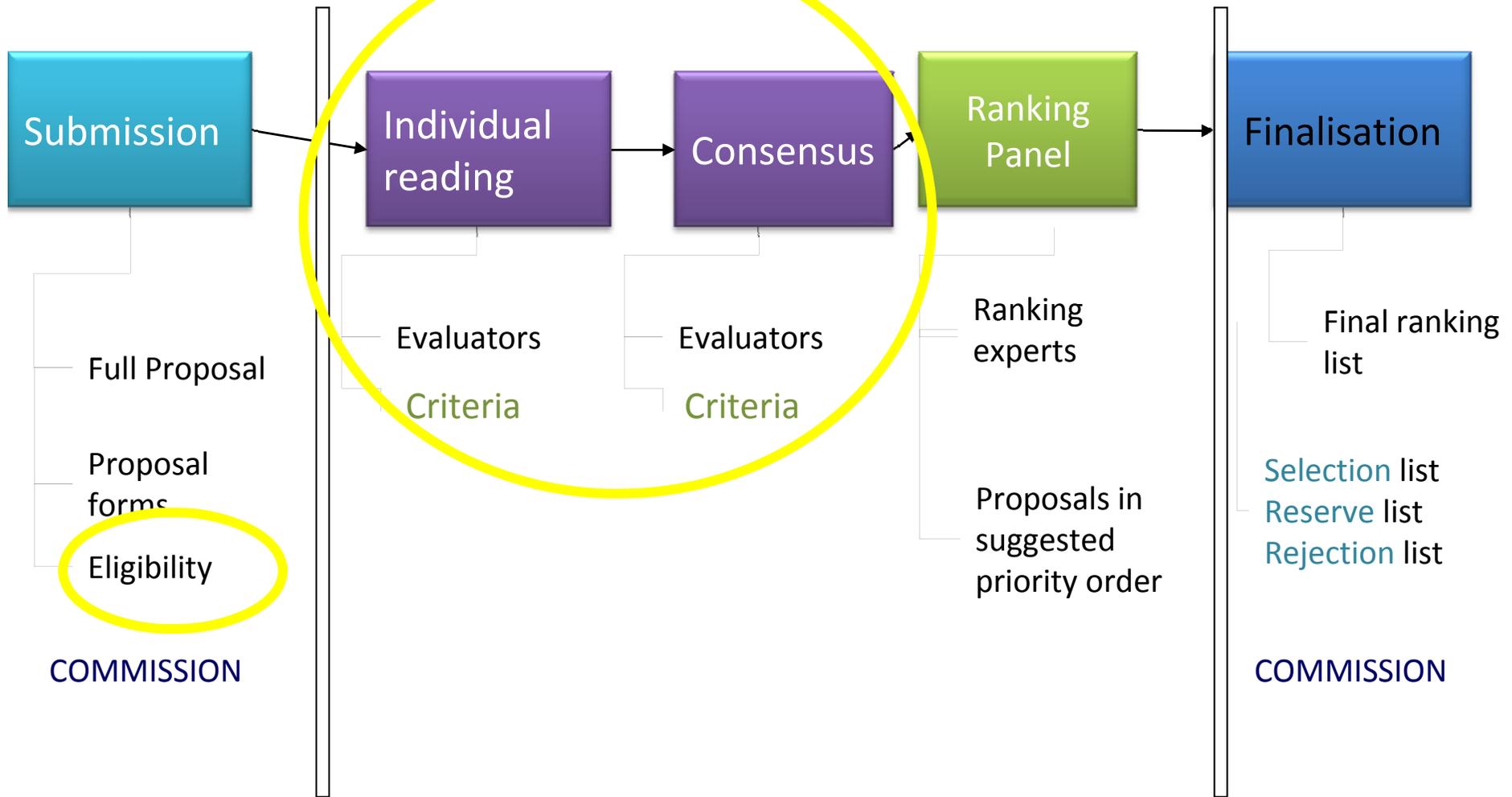
## ETHICAL ISSUES TABLE



	YES	PAGE
<b>Informed Consent</b>		
Does the proposal involve children?		
Does the proposal involve patients or persons not able to give consent?		
Does the proposal involve adult healthy volunteers?		
Does the proposal involve Human Genetic Material?		
Does the proposal involve Human biological samples?		
Does the proposal involve Human data collection?		
<b>Research on Human embryo/foetus</b>		
Does the proposal involve Human Embryos?		
Does the proposal involve Human Foetal Tissue / Cells?		
Does the proposal involve Human Embryonic Stem Cells?		
<b>Privacy</b>		
Does the proposal involve processing of genetic information or personal data (e.g. health, sexual lifestyle, ethnicity, political opinion, religious or philosophical conviction)		
Does the proposal involve tracking the location or observation of people?		
<b>Research on Animals</b>		
Does the proposal involve research on animals?		
Are those animals transgenic small laboratory animals?		
Are those animals transgenic farm animals?		
Are those animals cloned farm animals?		
Are those animals non-human primates?		
<b>Research Involving Developing Countries</b>		
Use of local resources (genetic, animal, plant etc)		
Impact on a local community		
<b>Dual Use and potential for terrorist abuse</b>		
Research having direct military application		
<b>I CONFIRM THAT NONE OF THE ABOVE ISSUES APPLY TO MY PROPOSAL</b>		

# PROJECT LIFE CYCLE

4 months after deadline



## Evaluation criteria

<b>CRITERIA</b>	<b><i>threshold</i> (max 5)</b>	<b><i>weithting</i></b>
<b>Quality</b>	<b>3</b>	<b>25%</b>
<b>Training</b>	<b>3</b>	<b>15%</b>
<b>Researcher</b>	<b>4</b>	<b>25%</b>
<b>Implementation</b>	<b>N/A</b>	<b>15%</b>
<b>Impact</b>	<b>3.5</b>	<b>20%</b>
		<b>100%</b>

- 0 - *The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information*
- 1 - *Very poor. The criterion is addressed in a cursory and unsatisfactory manner.*
- 2 - *Poor. There are serious inherent weaknesses in relation to the criterion in question.*
- 3 - *Fair. While the proposal broadly addresses the criterion, there are significant weaknesses that would need correcting.*
- 4 - *Good. The proposal addresses the criterion well, although certain improvements are possible.*
- 5 - *Excellent. The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.*

## WHERE CAN I GET HELP?

[www.fp7peoplenetwork.eu](http://www.fp7peoplenetwork.eu)

- General information about the People Programme
- Information on relevant events & workshops
- Information on People Calls



Thank you for your attention!!!

**Katia Insogna: [insogna@apre.it](mailto:insogna@apre.it)**

**Angelo D'Agostino: [dagostino@apre.it](mailto:dagostino@apre.it)**

**Tel: +39 06 48939993**